

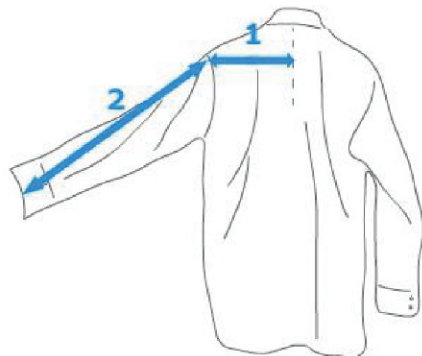
Make to Order

## Sales to Works Order Integration

Aimed at the Make to Order environment, this module provides two companion programs which significantly enhance the facilities found in the standard Sage Sales-to-Works Order Generation and Works Order Completion options.

Bringing together the functionality of works order creation from sales orders, sales order acknowledgement print, works order print, works order completion and sales order allocation, the system offers a tightly coupled solution for the make to order manufacturer.

The enhanced Sales-to-Works Order option offers multi-level works order creation and includes netting off capabilities and MRP calendar support and also supports the printing of Sales Order Acknowledgements and Shop Floor documentation as a single process. This means that orders from customer can be quickly converted in production instructions.

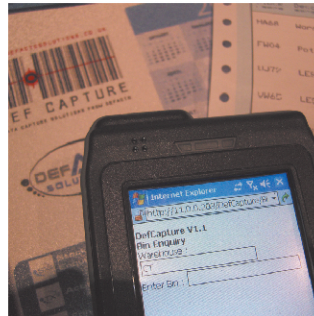


A further useful feature allows the Sales to Works Order Generation routine to gather bill of material details from an external source rather than Sage in that way protecting investment in existing third-party product configuration systems.



## Make to Order

- Works Orders from Sales
- Gross or Netting Off
- MRP Calendars
- Multi-Level Works
- Sales Order Acknowledgements
- Works Order Documentation
- External Bills of Material
- Sales to Works Order Tagging
- Works Order Completions
- Works Order Back Flushing
- Automatic Sales Allocation
- FIFO and non-FIFO
- DPS Load Numbers
- Third-Party Interface



As works orders are generated, a powerful cross-referencing function sets up a link between the customer's order and the associated works orders. This relationship is then used and maintained by the Enhanced Works Order Completion option to manage the process of allocating the completed products to the customer's sales order. As finished goods are completed, they are immediately allocated to the sales order ready for despatch. Where partial completions lead to sales order back-orders, the system continues to automatically maintain the cross-references through to the new back-orders. Subject to configuration, the Make to Order system can also handle over and under completions and adjust the sales orders accordingly.

Full Batch Traceability is supported so that despatched goods can be traced back to the original works orders.

For speed and accuracy Sales Order Acknowledgements can be automatically faxed or e-mailed and works order documentation can be bar-coded by using Sage Paperless or Version One DbForm. This means that the completion, allocation and despatch processes can all be optimized by capturing and transacting using scanners.

Both the Sales to Works Order and the Works Order Completion options can be called from the Sage menu or programmatically accessed from a third party system. This makes it possible to develop front-end interfaces such as a Web Sales Portal which can harness the back-end power of the Sage ERP system.



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